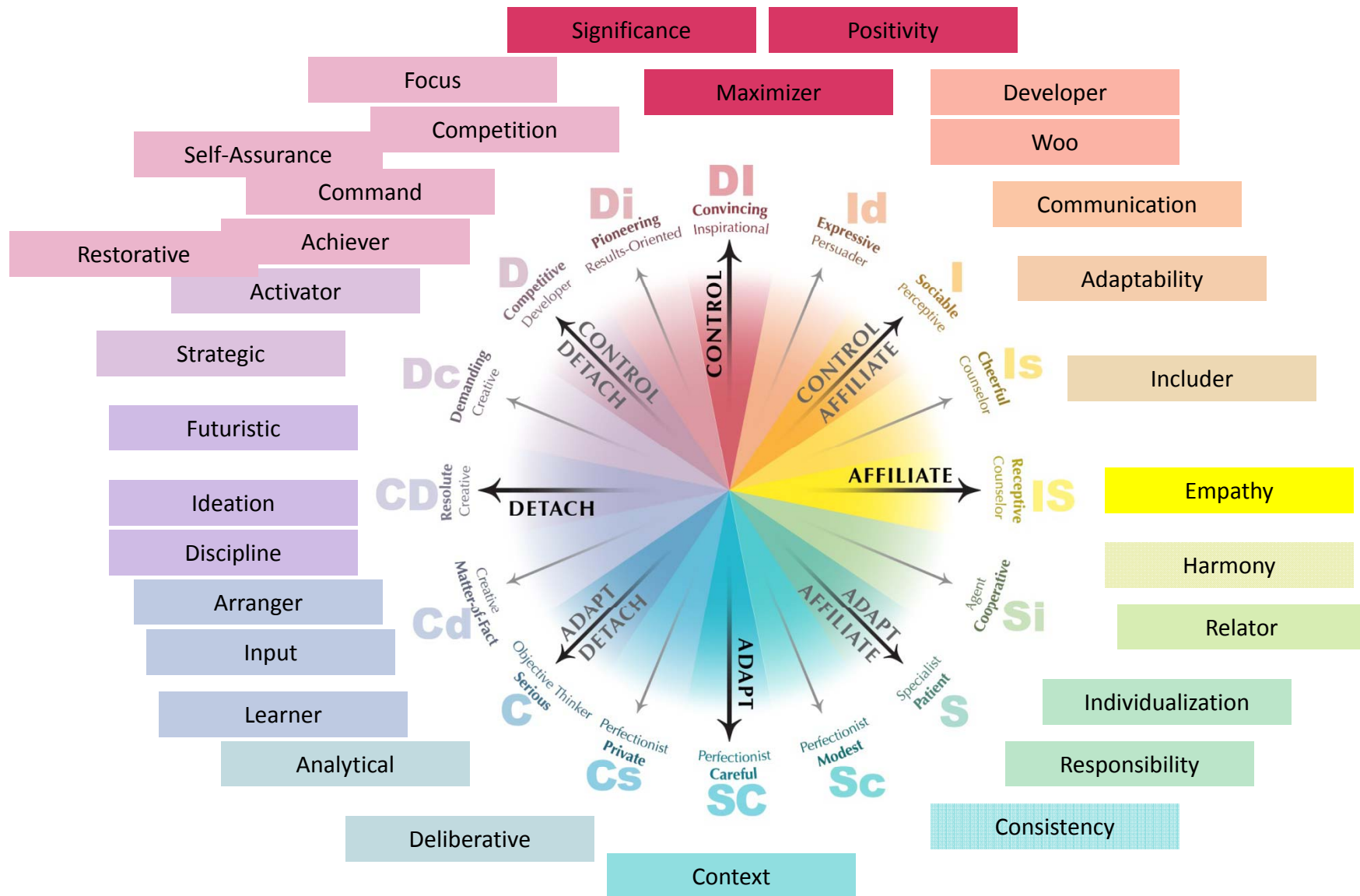
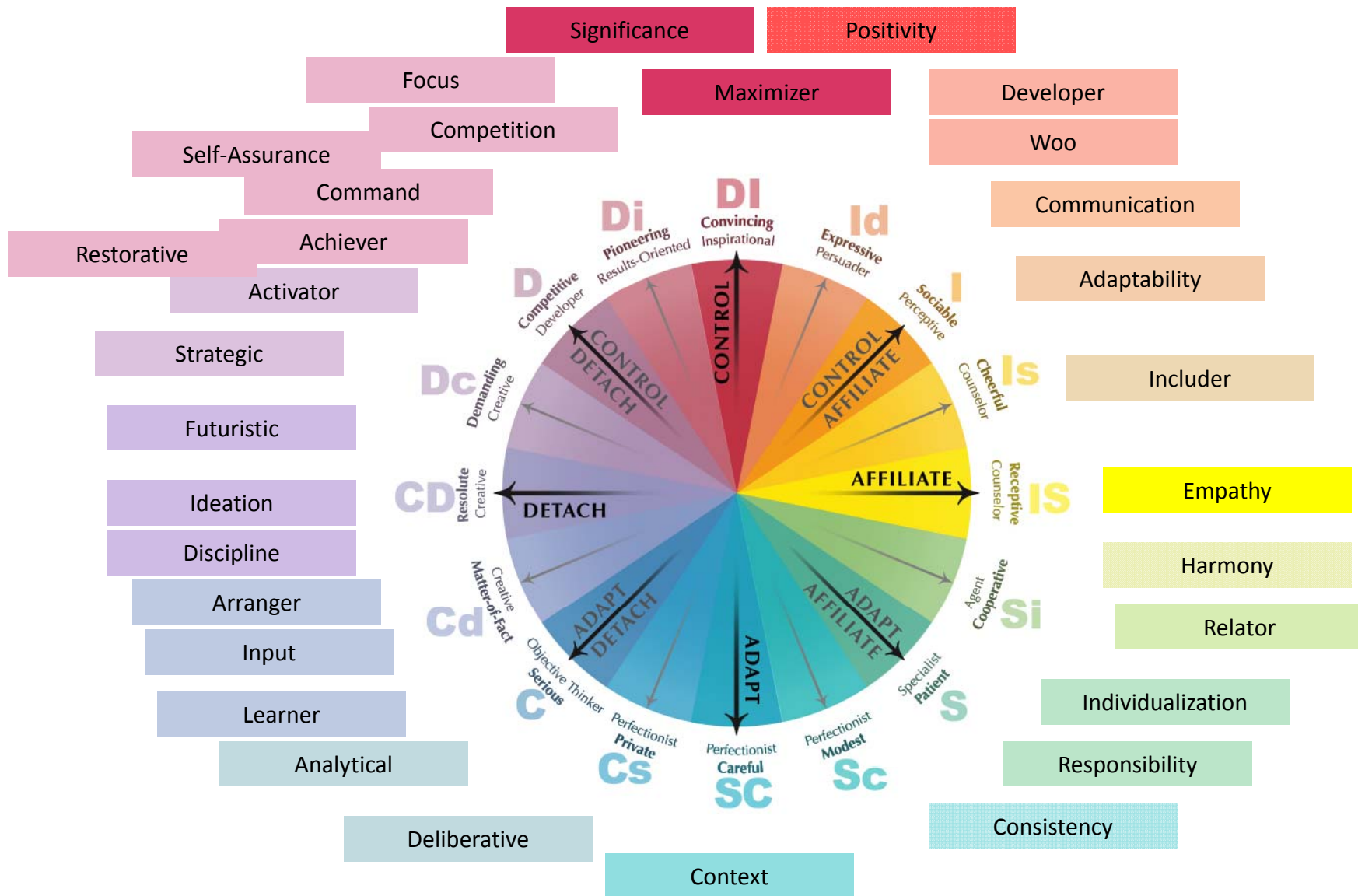


Potential Correspondences Between Gallup Strengths and DiSC® Classical Patterns and DiSC® Indra™ Styles



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Potential Correspondences Between Gallup Strengths and DiSC Classical Patterns and Indra Styles

Strength	DISC	Classical Pattern	Indra Style	Other Factors Included in Gallup Measurement
Achiever	D	Developer	Competitive	
Activator	D	Developer	Competitive	
Adaptability	I	Promoter	Sociable	Values
Analytical	C	Objective Thinker	Serious	
Arranger	CD	Creative	Resolute	
Belief				Values
Command	D	Developer	Competitive	
Communication	I	Promoter	Sociable	
Competition	Di	Results-Oriented	Pioneering	
Connectedness				Values and/or Cognitive
Consistency	Sc	Specialist	Modest	Values
Context	SC	Perfectionist	Careful	Cognitive
Deliberative	Cs	Perfectionist	Private	
Developer	Id	Persuader	Expressive	
Discipline	Cd	Creative	Matter-of-Fact	
Empathy	IS	Counselor	Receptive	
Focus	CD	Creative	Resolute	
Futuristic	CD	Creative	Resolute	Values
Harmony	Si	Agent	Cooperative	
Ideation	CD	Creative	Resolute	
Includer	Is	Counselor	Cheerful	
Individualization	Si	Agent	Cooperative	Values
Input	Cd	Creative	Matter-of-fact	Cognitive
Intellection				Cognitive
Learner	Cd	Creative	Matter-of-Fact	
Maximizer	DI	Inspirational	Convincing	
Positivity	Id	Persuader	Expressive	
Relator	Si	Agent	Cooperative	
Responsibility	S	Specialist	Patient	
Restorative	Dc	Creative	Demanding	
Self-Assurance	D	Developer	Competitive	
Significance	DI	Inspirational	Convincing	
Strategic	Dc	Creative	Demanding	
Woo	Id	Persuader	Expressive	